



ABOUT US



Lucila Pagnoni
Team Australia
+610499020260



Gabriel Pagnoni
Team Argentina
+549115261922

- Family-owned Argentinian company based in Australia.
- Our wine selection has been curated from boutique and family-owned wineries across Argentina.
- Our wines reflect the top-tier consumer and restaurant segments in Argentina. Primarily for domestic consumption, these wines are rarely accessible on the international market.
- A young company, we are always expanding our selection of Argentina's wines.

CONTACT US

email: wholesale@taninosdelsud.com.au

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“Sense of place”

A maxim amongst winemakers in Argentina
to describe their wines.

The altitude, soil and microclimates combined
with modern winemaking techniques
make Argentinian wines unique.

James Suckling

“Malbec in Argentina certainly is unique. It has an uncanny ability to be a perfect translator of the special soils and climate of the various regions of Argentina, from Mendoza’s Uco Valley to Salta to Patagonia’s Rio Negro. It’s like pinot noir in Burgundy or nebbiolo in Piedmont. The wines that these grape types make in their respective regions are almost impossible to duplicate anywhere else.”



Michel Rolland

“It’s never been a better time than now for quality winemaking in Argentina [...] The current generation of winemakers now better understands what it is doing and make wines that truly reflect the unique terroirs of the country.”

CUYO REGION: Mendoza & San Juan

SuperUco



KALÓS
WINES



Cinco Sentidos
MENDOZA - ARGENTINA



DOMICIANO
MENDOZA - ARGENTINA

BODEGA
SANTA JULIA

LINDAFLOR

Festivo

Petite Fleur



NORTH REGION:
Salta & Jujuy



HERMANOS

m²
malbec x malbec



BODEGA
DOMINGO MOLINA

RUPESTRE
DOMINGO MOLINA

Palo Famirip



Bodega San Pedro
de Yacochuya



Mendoza



Mendoza,
*where the old world
meets the new.*

A unique location, sweeping plains set against the breathtaking backdrop of the snow-capped Andes, Mendoza has over 400 years of winemaking history. Mendoza is a mecca of winemaking. Home of the legendary French grape Malbec, the region produces red wines of great concentration and intensity.





★ MENDOZA



The largest wine region in Argentina, Mendoza is located on a high-altitude plateau at the foot of the Andes Mountains. The province is responsible for roughly 70 percent of the country's annual wine production and is one of the main producing centres in the world.



The geography of the Andes in this region generates a unique micro-climate which is ideal for the cultivation of vines. Mendoza is divided into five large sub-regions: Valle de Uco; Primera Zona; Northern oasis; the East and the South.



The soils in Mendoza are Andean in origin and have been deposited over thousands of years by the region's rivers. These rocky, sandy soils have little organic matter and are free-draining, making them dry and low in fertility. This kind of soil is perfect for viticulture – vines are forced to work hard for hydration and nutrients, and will produce small, concentrated berries in lieu of leafy foliage.



The wines produced from grapes grown on these soils are often highly structured, with firm tannins, and have a distinct minerality that is often attributed to the soil.



Main grape varieties: Malbec.

Chardonnay, Cabernet Sauvignon, Pinot Noir & Cabernet Franc are also very important grapes in the GI based on the quality of the wines made from these varieties



SuperUco Vineyard

Los Chacayes, Uco Valley.

Mendoza, Argentina.

About the winery

Owned by Michielini Brothers and Daniel Sanmartino, the winery is situated at the foot of the Andes Mountains in the heart of the Uco Valley, one of the main viticulture regions in Argentina. The land comprises 2 hectares (4,94 acres) in 3 different terroirs: Gualtallary, Altamira and Los Chachayes. The three form the perfect brotherhood between 1,200 and 1,450 meters above sea level.



About the winemaker

SuperUco produces organic and biodynamic wines. Their philosophy is to express the terroir so in order to do that, they don't use pesticides in their vines nor use chemicals during the harvest. Also, they don't overripe the grapes, do not use sulphites, nor filter their wines.

Then they ferment with natural yeasts in noble materials such as concrete, wood and foudre. Later, the wine rested in a combination of new and 2nd use French Oak for 16 to 20 months.



**Calcáreo Rio
de los Chacayes
2017**

*RRP Bottleshop: \$90
RRP Wine List: \$130+*



**SuperUco
Chacayes
2016**



**SuperUco
Gualta
2017**

*RRP Bottleshop: \$180
RRP Wine List: \$200*



**SuperUco
Sorella
2016**



**Genitori
Mio
2013**

*RRP Bottleshop: \$200+
RRP Wine List: \$230+*



**Genitori
Gualta
2014**

LUC ON REQUEST
Recommended Retail Price at a Bottleshop.



Monteviejo Vineyard

Clodomiro Silva, Vista Flores,
Mendoza, Argentina.

About the winery

Owned by François Boursaud (Chateau Le Gay, Pomerol, France), the winery is situated at the foot of the Andes Mountains in the heart of the Uco Valley, one of the main viticulture regions in Argentina. The property comprises 130 hectares (321 acres) at an altitude between 1,000 and 1,200 meters above sea level.

The land slopes towards the north and east, giving it the best exposure to sunlight in the southern hemisphere.



About the winemaker

Marcelo Pelleriti is a global reference in the enology industry with extensive experience in Argentina and France. He was the first Latin-American winemaker to obtain 100 Robert Parker points for a French wine. He has also received high scores on his Argentinian wines. Trained by master winemaker Michel Rolland Marcelo has forged his own path, creating wines that are recognised worldwide.

OUT OF STOCK - PREORDERS ONLY



Lindaflor Malbec 2014

RRP Bottleshop: \$99+
RRP Wine List: \$150+



Petit Fleur Malbec 2017

RRP Bottleshop: \$45-50
RRP Wine List: \$80-120



Festivo Malbec 2019

RRP Bottleshop: \$35
RRP Wine List: \$60



LUC UPON REQUEST
Recommended Retail Price at a Bottleshop.



* WINERY



KALÓS
WINES

Kalós Wines Vineyard

Uco Valley, Mendoza, Argentina.

About the winery

The Losada family decided to produce wines of the highest quality to pay tribute to the wine of the region and thank local people for their hospitality.

"Kalós" in Greek means "something of great beauty".

So, they selected the best grapes in Altamira and brought together winemakers Pablo Benavides and Fabián Valenzuela to make their wines.

Not having a winery of their own, Kalós Wines is a project that honours Calixto, the Losada family's grandfather, and the names of the wines have been inspired by stories from his life.



About the winemaker

Pablo Benavides is a young winemaker from Mendoza who has an energetic spirit. He holds a technical degree in enology and horticulture from Don Bosco School. His mission in every project is to go beyond the boundaries of traditional winemaking, leaving the imprint of his own personal style in each new creation.

At Kalós Wines he found a balance that reflects his creations. He focuses on every production stage with equal emphasis, in order to craft boutique wines of a unique quality.



**Sin Rodeo
Malbec
2019**

RRP Bottleshop: \$30+
RRP Wine List: \$45+



**59N
Chardonnay
2020**

RRP Bottleshop: \$34+
RRP Wine List: \$70+



**59N
Cabernet Franc
2018**

RRP Bottleshop: \$38+
RRP Wine List: \$75+



**59N
Malbec
2016**

RRP Bottleshop: \$38+
RRP Wine List: \$75+



**Yoli By Kalós
Reserva
2016**

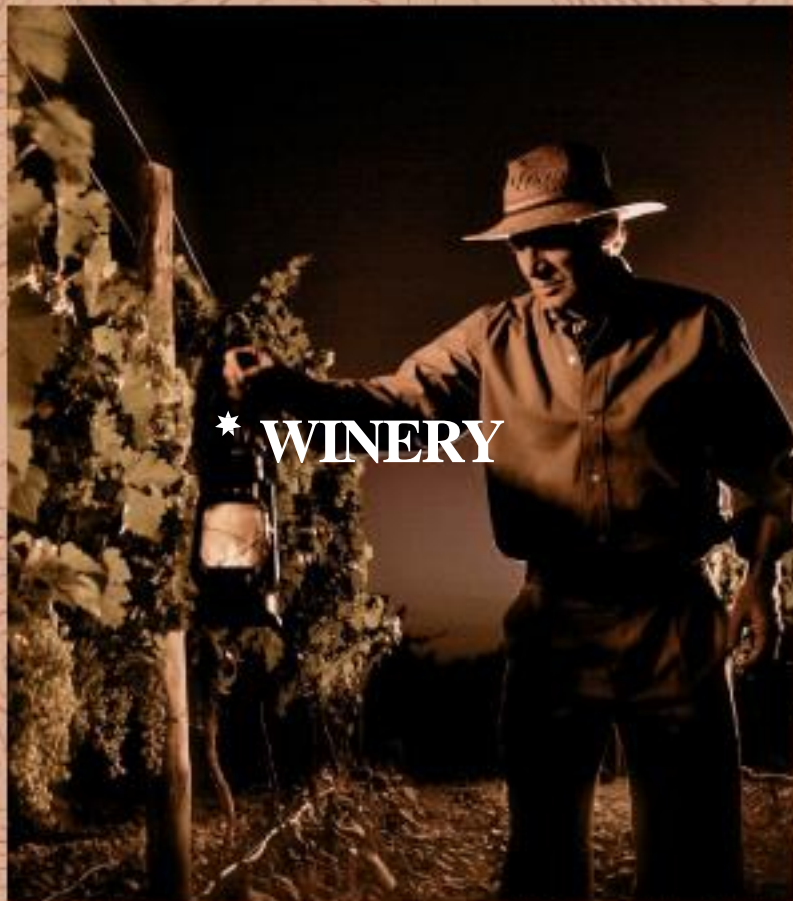
Bottleshop: \$54+
RRP Wine List: \$110



**Kalós Cru Calixto
Gran Reserva
2014**

RRP Bottleshop: \$79+
RRP Wine List: \$110

LUC UPON REQUEST
Recommended Retail Price at a Bottleshop.



Domiciano Vineyard

Maipú, Mendoza, Argentina.

About the winery

Domiciano de Barrancas is a family winery, loving and respectful of good wine. The vineyards of Domiciano de Barrancas are located in the heart of Barrancas, south of the Mendoza River. The climate is dry and sunny, with great diurnal range; this allows a slow and progressive maturation, harmonising the sugar-acidity ratio. The tall trellises are irrigated with the purest water, the melting snow of the Andes.



About their winemaking

Domiciano produces wines with 100% Malbec grapes, harvested during the fresh nights in our farms in Barrancas to avoid oxidation and thus preserve the maximum aromatic expression. Once the grapes are taken into the cellar, they are allowed to macerate at cold, controlled temperatures for 5 days in stainless-steel tanks.

Then they ferment with selected yeasts, maintaining the temperature between 25 to 28°C for approximately 15 days. Later, the wine rested in a combination of French and American oak for 10 months.



Domiciano Cosecha Nocturna

Malbec 2017

RRP Bottleshop: \$32-39
RRP Wine List: \$50-60



Domiciano Estelar

Malbec 2019

RRP Bottleshop: \$25+
RRP Wine List: \$48-55

LUC UPON REQUEST
Recommended Retail Price at a Bottleshop.



Cinco Sentidos
MENDOZA - ARGENTINA

Cinco Sentidos Vineyard

Rivadavia, Mendoza, Argentina.

About the winery

Since 1955, Cinco Sentidos have followed Mendoza's noble tradition of high-quality winemaking. Today, this path of history finds them enjoying what they love best and know most about: making wines that can evoke thousands of moments and transmit numerous life experiences. Their vineyards cover 100 hectares located in the Uco Valley, Mendoza a most privileged location at an altitude of 850m. The vineyards sit at the banks of the Mendoza River, bringing out a silty loam alluvial soil of deep character, in a dry region with little rainfall and clearly marked seasons.



About the winemaker

Rodrigo Gasparoni is an up-and-coming, award-winning young oenologist from Argentina who has been locally and internationally recognised for his creations. He has an innovative and fresh approach to winemaking, that has positioned him as one of Argentina's top oenologists Under 40."



**Cinco Sentidos Reserva
Malbec 2017**

RRP Bottleshop: \$35-39
RRP Wine List: \$60-75



**Cinco Sentidos Reserva
Cabernet Sauv. 2017**

RRP Bottleshop: \$30-35
RRP Wine List: \$60-75



**Cinco Sentidos Reserva
Special Blend 2016**

RRP Bottleshop: \$45
RRP Wine List: \$80



**Cinco Sentidos Reserva
Gran Reserva 2015**

RRP Bottleshop: \$85+
RRP Wine List: \$130



LUC UPON REQUEST
Recommended Retail Price at a Bottleshop.



Bodega Santa Julia

De Familia Zuccardi

Maipú, Mendoza, Argentina.

About the winery

Bodega Santa Julia is a family company founded in 1963 by Engineer Alberto Zuccardi. He began planting vines in Maipú (province of Mendoza), experimenting with an irrigation system of his own creation based on a method used in California. Fifty years after the starting on this path, Zuccardi's legacy is well established, three generations joined by a passion for wine.



About the winemaker

Rubén Ruffo graduated from the college of Don Bosco at the University of Juan Agustín Maza, in Mendoza in 1990, with a degree in Oenology.

Since then, he has overseen more than 25 harvests at the winery.

Motivated to develop his technical expertise and acquiring experience in a VARIETAL of winemaking techniques, he has travelled extensively, working harvests in France, Rioja, Ribera del Duero and Cataluña, Spain and Verona, Italia. An enthusiastic winemaker, Rubén shows his excellence in attention to detail and his passion for what he makes.



El Abasto

The Cellar Selection
Malbec 2018

RRP Bottleshop: \$26-28
RRP Wine List: \$45-50



El Abasto

Cabernet Sauvignon 2019

RRP Bottleshop: \$22-24
RRP Wine List: \$40-45



El Abasto

Malbec 2019

RRP Bottleshop: \$22-24
RRP Wine List: \$40-45



LUC UPON REQUEST
Recommended Retail Price at a Bottleshop.

Salta





*Salta,
wines created
by altitude.*

Salta is one of the worlds highest altitude wine regions. With 2,600 hectares of vines growing between 1,700 and 3,200 meters above sea level, it is also one of the worlds most exclusive. Cafayate is the winemaking heart of fine wines of this region.





* SALTA



Located 1,616 km north-west of the City of Buenos Aires, and 1,200 km north of Mendoza, is the Province of Salta. Covering a vast area, Salta displays a diverse array of landscapes: arid desert on the West, exuberant green rainforest on the East, valleys and gullies in the centre of the Province. These geographic conditions come together in Salta's small wine producing regions to create exceptional vine growing opportunities.



Cafayate is the most important valley in Salta and the main wine producer of the region. It is home to 60% of all the vines in the Calchaqui Valley.



The high altitudes and the strength of the sun forced the grapes to adapt and thicken their skin. This characteristic of the grapes then translates into deeper-coloured wines with higher concentration of tannins.



This region is known for its creole grape Torrontes, a white grape, a fresh and fruity wine, aromatic with a distinctly floral and refreshing acidity. Main varieties of grapes are Malbec, Torrontes (white), Cabernet Sauvignon, Tannat and Merlot.



Bodega San Pedro
de Yacochuya



San Pedro de Yacochuya Vineyard

Cafayate, Salta, Argentina.

About the winery

San Pedro de Yacochuya is Argentina's famous "treasure" of the domestic wine industry. The vineyard occupies a privileged nook in one of the world's highest wine-growing regions. It is the gold cradle of two of the sublime red wines in the country: the San Pedro de Yacochuya Tinto with a touch of cabernet sauvignon, and the premium 'Yacochuya', plain, without adjectives but with the very signature of Michel Rolland. Located at 2,035 meters above sea level with limited rainfall the terroir is something unique and matchless.



About the winemaker

Etchart is one of the surnames that is etched in the history of the modern wine industry in Argentina. Arnaldo Etchart was an Argentinian wine pioneer, leading the re-birth of the national wine with his vineyard in Cafayate. Now his children, third generation of vineyard owners, continue his legacy of wine making and innovation in San Pedro de Yacochuya - their premium boutique vineyard - and around the northern wine region. Marcos Etchart is the vineyards winemaker and together with Michel Rolland they develop their wines year upon year.

YACOCUYA

In 1988, Dany and Michel Rolland were asked to be consultants to one of the oldest families in the valley of Calchaquie. There they discovered Cafayate, a true paradise for viticulture in the north-west of Argentina. They fell in love with the country, its culture, traditions and its people. It was a 'coup de coeur'!

These French wine consultants were convinced that unique, outstanding wines could be produced in this mountain region of the Andes foothills.

This extremely beautiful region is situated several hundred kilometres to the south of the Tropic of Capricorn, at an altitude of 2,035m and has a very distinctive climate with hot days and cool nights.

Seduced, they decided to put all their passion and savoir-faire to work along their Argentinean friends to produce the wine called "Yacochuya".





92 PTS.
JAMES SUCKLING.COM

91



**San Pedro De Yacochuya
Torrontes
Michel Rolland 2019**

RRP Bottleshop: \$45
RRP Wine List: \$50-60

96 PTS.
JAMES SUCKLING.COM

93

94 PTS.
Tim Atkin



**San Pedro De Yacochuya
Malbec
Michel Rolland 2016**

RRP Bottleshop: \$160-200
RRP Wine List: \$250+ (by the glass is better)

91 PTS.
JAMES SUCKLING.COM

92

93 PTS.
Tim Atkin



**San Pedro De Yacochuya
Tinto
Michel Rolland 2016**

RRP Bottleshop: \$85+
RRP Wine List: \$250+ (by the glass is better)

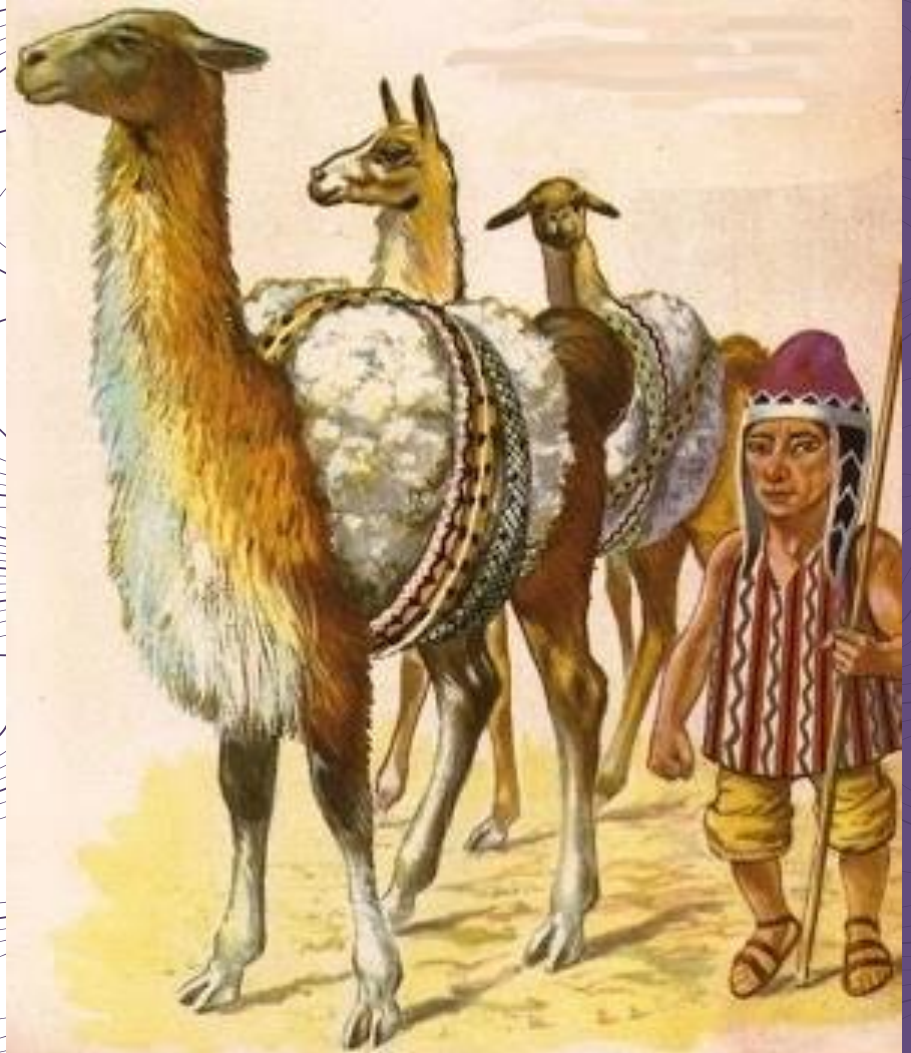
LUC UPON REQUEST
Recommended Retail Price at a Bottleshop.

THE LEGEND OF COQUENA

A Pagan shepherd god and the protector of vicunas and guanacos of the northern native Argentinian tribes.

Legend tells that when the herds are moving together, if you hear a whistle in the wind, it is Coquena the god guiding the herds to better pastures.

Whomever attempts to interrupt or hunt them will suffer the wrath of Coquena.





Coquena Torrontes 2018

RRP Bottleshop: \$30-35
RRP Wine List: \$45-55



Coquena Tannat 2019

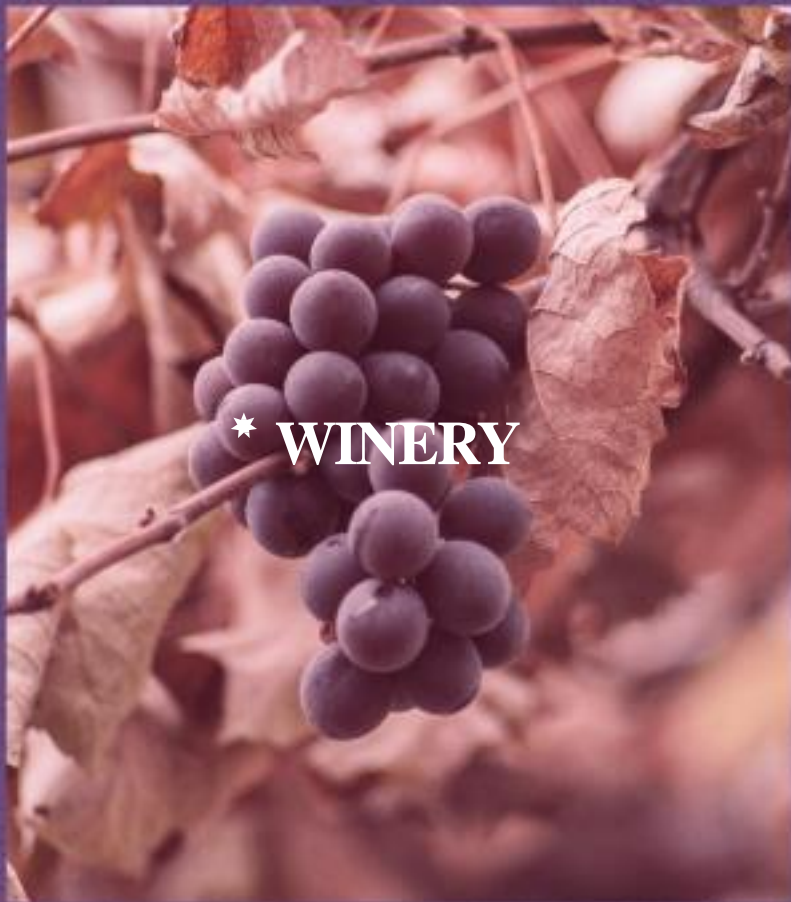
RRP Bottleshop: \$32-40
RRP Wine List: \$55-60



Coquena Malbec 2019

RRP Bottleshop: \$32-40
RRP Wine List: \$55-60

LUC UPON REQUEST
Recommended Retail Price at a Bottleshop.



DOMINGO MOLINA

Domingo Molina Vineyard

Cafayate, Salta, Argentina.

About the winery

The Domingo Molina winery is located in the province of Salta, 8 km west of Cafayate, in North Yacochuya. It lies on the Andean mountainside, overlooking the Calchaquí Valleys. Ranging from 1,600 to 2,300 meters above sea level, the vineyards enjoy a special microclimate with more than 300 days of sun, scarce rainfall, and a wide temperature range, all of which allow for excellent grape growing conditions. With vines over 100 years old, the Domingo Molina estate spreads over 60 hectares of desertic-alluvial soil.

With no available electricity, Domingo Molina are the only ones to farm in this location, using gravity fed systems to water the vines. Hand-harvested and carefully selected before the destemming and crushing processes, each lot is vinified separately, with different winemaking processes using sustainable farming and cellaring practices.



Osvaldo, Rafael & Gabriel Domingo

About the winemaker

Endowed with a solid professional background and a vast experience in viticulture, Rafael Domingo is the chief winemaker and oenologist of Domingo Molina. Author of their prestigious collection of wines, well known amongst connoisseurs in the Argentinian high-end market. These wines are typically sold out years in advance and rarely available on the international market.

* FULL RANGE



Torrontes

Malbec

Tannat

Rosé

HERMANOS



Torrontes

Merlot

Petit
Verdot

Tannat

Malbec

Cabernet
Sauvignon

DOMINGO MOLINA



'M2'
Malbec

'Mortero'
Malbec

'Rupestre'
Blend

'Palo Domingo'
Malbec

SIGNATURE

To request the Wholesale Pricing List please send us an email wholesale@taninosdelsud.com.ar or give us a call at 0499020260.

HERMANOS MOLINA RANGE



Domingo Hermanos Torrontes 2019

RRP Bottleshop: \$28-35
RRP Wine List:
\$45-55



Domingo Hermanos Malbec 2017

RRP Bottleshop: \$30-35
RRP Wine List:
\$45-55



OUT OF STOCK -
PREORDERS ONLY

Domingo Hermanos Tannat 2017

RRP Bottleshop: \$30-35
RRP Wine List:
\$45-55



Domingo Hermanos Malbec Rosé 2017

RRP Bottleshop: \$28-35
RRP Wine List:
\$45-55

LUC UPON REQUEST
Recommended Retail Price at a Bottleshop.

DOMINGO MOLINA RANGE



90 PTS.
JAMES SUCKLING.COM

BottleShop
90



**Torrontes
2019**

RRP Bottleshop: \$35-40
RRP Wine List: \$45-55

91 PTS.
JAMES SUCKLING.COM



**Petit Verdot
2017**

RRP Bottleshop: \$45+
RRP Wine List: \$75+

90 PTS.
JAMES SUCKLING.COM

BottleShop
91



**Merlot
2017**



**Malbec
2017**

90 PTS.
JAMES SUCKLING.COM

BottleShop
90



**Cabernet
Sauvignon
2015**

RRP Bottleshop: \$55+
RRP Wine List: \$95+

LUC UPON REQUEST
Recommended Retail Price at a Bottleshop.

DOMINGO MOLINA SIGNATURE

91
PTS.
JAMES SICKLING 2017

92
JAMES SICKLING 2017



**M2,
Domingo Molina
100% Malbec 2016**

RRP Bottleshop: \$50
RRP Wine List: \$85+

92
PTS.
JAMES SICKLING 2017



**Mortero,
Domingo Molina
Blend 2016**

RRP Bottleshop: \$50
RRP Wine List: \$85+

93
PTS.
JAMES SICKLING 2017

91
JAMES SICKLING 2017

2016 INTERNATIONAL WINE AWARDS
MUNDUS vini

2016 INTERNATIONAL WINE AWARDS
MUNDUS vini
GOLD

2016 INTERNATIONAL WINE AWARDS
MUNDUS vini
GOLD
MÜNCHEN 2016



**Rupestre,
Domingo Molina
Blend 2016**

RRP Bottleshop: \$85
RRP Wine List: \$150+



**Palo Domingo
Domingo Molina
100% Malbec 2015**

RRP Bottleshop: \$220
RRP Wine List: \$300+

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- A young company, we are always expanding our selection of Argentina's wines.

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